



We will connect your brand to more than 18,000 Bournemouth University students.



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STUDENT TIMELINE 2024/25

Key dates for students

SEPTEMBER

- Sat 21/Sun 22: Move-In Weekend
- Sun 22: BU Street Fair (Holdenhurst Road)
- Mon 23: Term 1 Starts
- Mon 23: Student Loan Payment
- Mon 23-Fri 27: Arrivals Week
- Sat 28: Freshers' Fair (see p4)

Events you can get involved with

OCTOBER

Black History Month

- Wed 2: Part-time Jobs Fair (Student Centre, Talbot Campus)
- Tue 22-Thu 24: Annual Careers Fair (Student Centre, Talbot Campus)

Term and holiday dates

NOVEMBER

Disability History Month

- Mon 4-Fri 8: BU Graduation Ceremonies (BIC)
- Tue 19-Thu 21: Nursing, Health
 & Social Care Careers Fair
 (Lansdowne Campus)
- Student Owned Business Fair

DECEMBER

- 12 Days of Christmas Campaign
- Tue 3: Christmas Fair
- Fri 20: Term 1 Ends
- Mon 23: Winter Break Starts

JANUARY

- Fri 10: Winter Break Ends
- Mon 13: Term 2 Starts
- Mon 13: **Student Loan Payment**
- Laughter Yoga, Self Care Event

FEBRUARY

LGBTQ+ History Month

- Tues 4: **Refreshers' Fair**
- National Volunteering Fair

MARCH

Women's History Month

- Tue 12-Thu 14: Spring into Summer Jobs Fair (Talbot Campus)
- Student Owned Business Fair

APRIL

Arab, Asian & Ethnic Minority History Month

- Fri 4: **Term 2 Ends**
- Mon 7: Spring Break Starts
- Fri 25: **Spring Break Ends**
- Mon 28: Term 3 Starts
- Mon 28: **Student Loan Payment**
- Student Pride

JUNE

Fri 27: Term 3 and Undergraduate Year Ends



MAY

- May 1: The Big Give Launch
- Varsity Trophy (Bournemouth vs Southampton Solent - see p11 & 12)
- Mon 19-Fri 23: Exam Period
- SUBU Awards
- Sat 31: **Summer Ball** (see p11 & 13)



WHY ARE STUDENTS SO IMPORTANT TO YOU?

Why advertise with us?

The Students' Union at Bournemouth University (SUBU) is the best place to help you start a conversation with over 18,000 students!

Many of our students are moving away from home for the first time and are deciding which brands best suit their needs. This presents the perfect opportunity to showcase your brand and create long-term brand loyalty with this highly sought after demographic.

SUBU is affiliated with Bournemouth University, giving us exclusivity to allow clients to market to BU students. We are a brand that BU students acknowledge and trust, we have an in depth understanding of our student population and will work with you to fine tune your messages.

Brand Loyalty After the first 3 months, students' start to form habits and build brand loyalty.

Early Adopters Students are generally early adopters, experiencing a milestone in their life and a taste of independence.

Community Environment The nature of the University community allows for relationships between brands and students to take hold faster.

Giving Back SUBU is a non-profit charity, so any profit generated from marketing and sponsorship goes back into our day-to-day work supporting students to succeed.

National Spending Figures



£23 BILLION **ANNUALLY**



£2 BILLION **SOCIALISING**



£3.5 BILLION ON FOOD



Bournemouth Spending Figures

Bournemouth University students alone spend over £125 million annually.



£58 MILLION ON ACCOMMODATION



£28 MILLION ON FOOD & DRINK



£15 MILLION ON RECREATION



£10 MILLION **ON TRANSPORT**











SATURDAY 28 SEPTEMBER 2024

SUBU's Freshers' Fair is a huge exhibition that is free to attend for over 18,000 Bournemouth University and Arts University Bournemouth students. Included in the fair are all SUBU's clubs and societies, BU sports teams, local and national businesses, live entertainment, sports demos, music, food and drink! It's officially one of the biggest and best Freshers' Fairs in the country, with over 6,000 students visiting the event each year!





LARGE VEHICLE		STANDARD VEHICLE	
WiFi	FREE	WiFi	FREE
Power	FREE	Power	FREE
Outdoor Display Space 3m x 12m	£1200	Outdoor Display Space 3m x 5m	£1000
CHVED		BRONZE	

PLATINUM	
WiFi	FREE
Power	FREE
Premium Indoor Spot	C12E0

GOLD	
WiFi	FREE
Power	FREE
Indoor Spot	COFO

3123 2 10		Only available for charity and non-profit organisations.	
WiFi	FREE	WiFi	FREE
Power	£50	Power	FREE
Outdoor Boulevard 3m x 3m Gazebo	£650	Indoor Spot 2m x 1m Table	£200

£1250



£850

2m x 1m Table

4m x 1m Table

ARRIVALS KEY MARKETING



STUDENT WELCOME MAP

A detailed double-sided map of
Bournemouth town centre, Lansdowne
and Talbot Campus, illustrating key
landmarks and venues. Maps are widely
available in halls and university buildings
across arrivals weekend.
5000 maps printed,
advert dimensions 80x50mm.



HALLS OF RESIDENCE LEAFLET DISTRIBUTION

2,500 leaflet packs are distributed to students' halls of residence on Friday 20 September, ready to reach over 6,000 students on move-in weekend. Leaflets for this halls drop are required by 4pm on Tuesday 17 September.

See all distribution dates: page 9



PRE-ARRIVALS EMAIL

Part of the first commercial email BU students receive the weekend they move to Bournemouth. The Pre-Arrivals Email has a reach of over 15,500 students, including the complete up-to-date list of 6,000 newcomers to BU.

PACKAGE DEALS

GOLD

Gold Freshers Fair Stand

E850

Pre-Arrivals Email

E450

Student Welcome Map

WORTH £275

Halls Leaflet Distribution

WORTH £250

20% Discount (£365)

susales@bournemouth.ac.uk

£1460

SILVER

Pre-Arrivals Email

WORTH **£375**WORTH **£275**

Student Welcome Map

Halls Leaflet Distribution 6250

BRONZE

Student Welcome Map

worth £275

Halls Leaflet Distribution

WORTH £250

15% Discount (£135)

£765

10% Discount (£52.50)

£472.50



DIGITAL ACTIVATIONS

Cost-effective digital marketing options: direct, quick and trackable allowing direct crossover onto your media channels.



DIGITAL SCREENS

We have 9 landscape screens, showing 6 slides for 10 seconds each in key locations. receiving over 4,000 views a day: 1 x 65" Poole House Atrium, 2 x 55" SU Shop tills*, 1 x 55" Ground Up Cafe* (facing busy queue) and 5 x 55' across the Student Centre.

9 = £400 per month

2* = £200 per month



WEB BANNER ADVERT

Feature your campaign on every page of the SUBU website, to an annual audience of over 1 million!

£350 per month



STUDENT EMAIL (SOLUS)

Have your email campaign delivered directly to an audience of over 15.000 students.



STUDENT EMAIL (TRIPLE)

Be one of three organisations featured in an email to over 15.000 students.



STUDENT EMAIL ADVERT

Have a leader board advert for your campaian featured as part of the weekly email that students rely on to find out about news and events.

£375 per send



HOMEPAGE CAROUSEL ADVERT

Your message can be delivered direct to all visitors to the SUBU homepage. This is limited to one advert per week so be sure to book in advance.

£400 per month

£175 per send

FACEBOOK



£175 per send



TWITTER/ INSTAGRAM

SOCIAL MEDIA POSTS

Reach students directly through the SUBU social media channels.





12.100





£65 per post

£200 for 4



01202 961461



www.subu.org.uk/marketing

PACKAGE DEALS



EVENT SPONSORSHIP PACKAGE

Advert on Ticket Page (1 month) Landscape Slide 1920px x 1080px

Student Email Banner Advert

Web Banner Advert (1 month)

15% Discount (£138.75) £786.25

worth **£175**

WORTH £350

WORTH £400



SOCIAL MEDIA PACKAGE

4 Social Media Posts

15,801 followers

9,969 followers

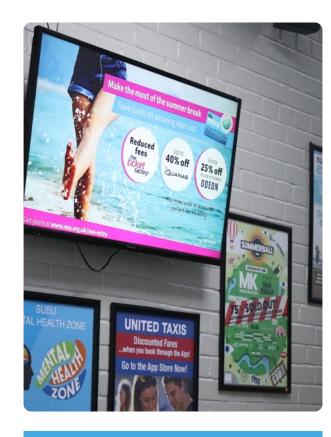
12,100 followers

1,199 followers

23% Discount (£60)

£200

£260



DIGITAL CAMPAIGN PACKAGE

Student Email (Solus)

WORTH £375

Social Media Package

WORTH £200

9 Digital Screens (1 month)

WORTH £400

15% Discount (£146.25)

£828.75







POSTERS

SUBU has over 40 x A2 and 6 x A0 poster sites available for commercial clients across Talbot and Lansdowne Campuses.

This traditional marketing is straight in students' eye-line, with valuable high-footfall locations.

Bookings can be made all year round, but you only pay for the 35 teaching weeks. If your requested period includes a student break, you can extend your booking.







£20		
£4		
£320		
£2800		
DEAL		
£2800		
£2380		

A2 POSTERS

AO POSTERS		
1 Poster (1 week)	£35	
1 Poster Print*	£10	
1 Poster (1 month)	£140	
1 Poster (35 weeks)	£1225	
DEAL		
1 Poster (35 weeks)	£1225	
15% Discount (£184)	£1041	

SIX SHEET POSTERS		
1 Poster (1 week)	£50	
1 Poster Print*	£20	
1 Poster (1 month)	£200	
1 Poster (35 weeks)	£1750	
DEAL		
1 Poster (35 weeks)	£1750	
15% Discount (£263)	£1487	
*1	I print requires 7mm blood	

*all print requires 3mm bleed

LEAFLETS AND VINYLS

LEAFLET DISTRIBUTION

HALLS OF RESIDENCE

Each month, SUBU delivers the latest student offers and events information packs. 2,500 leaflets are delivered to 6.000 students across 12 halls of residence.

Due to postbox sizes, A5 flyers (210mm x 148mm) are encouraged, with the maximum acceptable size being A4 (297mm x 210mm).

2024/25 Dates: Friday 20 September

Friday 11 October

Leaflets required by 4pm, on the Tuesday before distribution.

Friday 1 November Friday 31 January Friday 7 March Friday 2 May Friday 30 May

Andy Elsey, SUBU, The Student Centre, Post to: Fern Barrow, Poole, Dorset, BH12 5BB

Single-Delivery Printing (2,500 x A5) £80

2-Delivery Printing $(2,500 \times A5 \times 2)$

£90

Single Halls Delivery

£275

DEAL

7 x Halls Delivery £1925

15% Discount (£288.75)

£1925

ON CAMPUS

Why not book a promotional table in the busy Poole House Atrium, with average footfall of 4,000 students per day. This is ideal for faceto-face promotion and if you want to distribute your leaflets on campus, you must book a table.

Promotional Table

£200

2 Social Media Posts (£130 value)

FREE



Alternatively, you can book our Promo Team to promote your brand and distribute your leaflets.

Promo Team (per person/per hour)

£20

You can also display your leaflets on SUBU reception, a busy location at the heart of the Student Centre on Talbot Campus.

Leaflet Rack

(1000 leaflets for 1 month)

£200

DYLAN'S BAR TABLE VINYLS

Promote your brand in the popular Dylan's Bar with one of our limited slots for a vinyl across a table surface.





1 Table (1 week) £35

1 Vinyl Print £25

DEAL

5 Table Stickers (1 week)

5 Table Stickers (1 month) £700

5 x Printing: Regular Price £125

£600 Total





£175

FREE

IN-PERSON ACTIVATIONS

With an average daily footfall of 4,000 students, our promotional stands at key events or on campus are ideal for product sampling, leafleting, data capture, competition sign-ups, face-to-face interaction, informal interviews, brand awareness, product launch, research or testing - and more!

Included **free** with all promotional stands are: WiFi, parking and electric power. Plus all bookings will be promoted on our social media channels. This can take the form of a post, story or event listing depending on the activity and the campaign materials provided.





CENTRAL BOULEVARD STAND

At the heart of Talbot Campus, directly outside the Students' Union and Bournemouth University's sports centre SportBU, we have a semi-circle along the Central Boulevard exhibition space.

In this space, SUBU can accommodate a range of activities from large scale installations and branded vehicles to simpler or pop-up displays.

Promotional Table - Outdoor 3m x 3m (16 Amp Power Supplied on Request)

£300



INDOOR PROMO STAND

We offer exhibitor tables in the busy Poole House Atrium or on the Ground Floor of the Student Centre at Talbot Campus. Poole House is home to the university's main reception, Starbucks, the Union Shop, Dylan's Bar and is the main walkway between the bus stop and university lecture buildings and study spaces

With students travelling to and from lectures all day, this is an ideal location for brand activations.

Promotional Table - Indoor 2m x 2m

£200

Digital Screen - Student Centre Add 100" Screen to your Table Booking







EXPERIENTIAL MARKETING AT KEY EVENTS



REFRESHERS' FAIR

TUESDAY 4 FEBRUARY

SUBU's Refreshers' Fair is taking place on Tuesday 4 February 2025, from 10am to 3pm. An exciting exhibition with an average attendance of over 4,000 students.

Included in the event are local and national businesses with sports teams, clubs, societies and demonstrations offering free samples, discounts and other engagements.

Central Boulevard Stand

Outdoor - 3m x 5m

Student Centre Stand

Indoor - 2m x 1m

Non-Profit: Student Centre Stand Indoor - 2m x 1m £350

£100

£250



THE VARSITY TROPHY

MAY

Book your experiential marketing at the heart of this annual sports tournament that sees BU sports teams take on Southampton Solent University – with 3,000 students in attendance.

Your booking includes a 6m x 6m display area and space for a 2m x 1m vinyl banner, to be hosted on a central pitch for the duration of the tournament - including the final match!

6m x 6m Marketing Zone

£500

SUBU SUMMER BALL

11 Hive Sounds

6 bumble

SATURDAY 31 MAY

The SUBU Summer Ball is far more of a one-day festival than a formal ball and has been a staple of the student calendar for over 30 years. It's the climax to the academic year and has an impact way beyond our postcode!

With an annual attendance of 4,000 students, the SUBU Summer Ball is the biggest event of its type in the country!

Tailored event marketing and sponsored packages available. Contact Andy via susales@bournemouth.ac.uk.

3m x 3m Marketing Zone

Come for the music, leave with a date.







EVENT AND CAMPAIGN PARTNERSHIPS



SATURDAY 28 SEPTEMBER 2024

SUBU's Freshers Fair is a huge exhibition that sees attendance of over 6,000 students. Included in the fair are all SUBU's clubs and societies, BU sports teams, local and national businesses, live entertainment, sports demos, music, food and drink! It's officially one of the biggest and best Freshers Fairs in the country, with over 6,000 students attending each year!

SPONSORSHIP PACKAGE

- Platinum Stand
- Logo on all Freshers Fair Marketing Materials
- Leaflet in Dig In Bag and Logo on Outside
- Headline 'In Association With' Sponsor
- Feature on SUBU Freshers Fair Webpage
- Pre-Arrivals Email to over 14,000 Students
- Entrance Banner and Flags at the Fair

Only 1 Headline Sponsor

£4999



MAY 2025

The SUBU Awards is a night of celebration of BU students' achievements. SUBU Awards is a platform to recognise the fantastic work undertaken by our students.

The awards are an opportunity to reflect on the year, showcase student talent and most importantly celebrate student success, whether that's sustainability heroes, course reps, an amazing society or just a dedicated individual who embodies SUBU values to honour. It's our way of saying thank you.

SPONSORSHIP PACKAGE

- 2 VIP Invitations to the event
- Logo on all SUBU Awards Marketing Materials
- Media Coverage from SUBU and Nerve Media
- Logo on Awards Presentation Screen
- Opportunity to Meet SUBU/BU Stakeholders

Only 4 Partner Sponsors

£1000



MAY 2025

Bournemouth University and Southampton Solent University go head to head for the annual south coast Varsity! 25 sports teams with over 900 athletes competing in a wide range of matches, including American football, hockey, netball, cricket, squash, football and rugby.

MARKETING PACKAGE

- Experiential Marketing Zone
- Social Media and Email Campaigns
- Pitch-side Banner
- Digital Screen Adverts

Event Marketing Package

£1600

Experiential Marketing Area 6m x 6m







EVENT AND CAMPAIGN PARTNERSHIPS

HIRE A SUBU VENUE



SATURDAY 31 MAY 2025

The SUBU Summer Ball is more like a one-day festival than a formal ball and has been a highlight of the student calendar for over 25 years. It's the climax to the academic year and has an impact way beyond our postcode!

With an annual attendance of 4,000 students, the SUBU Summer Ball is the biggest event of its type in the country!

The official video and survivors' photo are among SUBU's most popular social posts.

SPONSORSHIP PACKAGE

- Headline 'In Association With' Sponsor
- Social Media and Email Campaigns
- Digital Screen Adverts
- Logo on all Summer Ball Marketing Materials
- Logo on Main Stage's Screen
- Entrance Banner and Flags at Summer Ball

Partner Sponsor £5000

Experiential Marketing Zone 3m x 6m

£499



VARIOUS DATES AVAILABLE

The Old Fire Station, the Students' Union's night-time venue, is home to 3 dance floors, 4 bars, a stage, 2 DJ booths and a multitude of nooks and crannies.

This venue offers group bookings into VIP tables at Comedy nights and Friday student night at Lollipop. Room hire for course socials, birthday parties, halls parties. All events from 25 to 1,200 capacity with full stage, sound and lighting facilities. Vintage & Record fairs. Finally, catering can be arranged for all events.

For more info or to book email info@oldfirestation.co.uk

FREE EVENT MARKETING INCLUDED

- Halls of residence leaflet distribution
- A2 & A0 Posters across campus and venue
- Social Media and Email Campaigns
- Digital Screen Adverts
- 2m x 1m Promotional Stand on campus
- Listing on SUBU weekly E-news letter
- SUBU 'What's On' listing and Facebook event

Tailored prices on request

£££



VARIOUS DATES AVAILABLE

Dylan's on Campus Kitchen and Bar is open all day, everyday. Hot food made to order in its own kitchen (pizzas and burgers especially good), fresh ground coffee and a great range of beer and lagers at prices you cannot beat.

Dylan's Kitchen & Bar has many options to hire out parts or all of the venue for parties, events, see the form Hire Enquiry form below.

For more info or to book visit website www.dylansbars.co.uk/bookings

FREE EVENT MARKETING INCLUDED

- Halls of residence leaflet distribution
- A2 & A0 Posters across campus and venue
- Social Media and Email Campaigns
- Digital Screen Adverts
- 2m x 1m Promotional Stand on campus
- Listing on SUBU weekly E-news letter
- SUBU 'What's On' listing and Facebook event

Tailored prices on request

www.subu.org.uk/marketing

£££







NERVE STUDENT MEDIA



CLOTHING

Logo on Nerve T-Shirts

£1000

The only logo featured on Nerve Media t-shirts worn by committee and members will be yours. These will be worn by presenters, providing a huge opportunity for presence on campus and in the local area. Shirts will also be worn by Nerve TV crew during productions, which can take them anywhere around the country.

PRIZES

Supplying prizes to be given away by any of the student media groups is a perfect solution if you have limited budget for advertising.

We welcome prize donations of any type; your company name will be featured in Nerve Media's core output and across social channels. Nerve Media is run entirely by student volunteers, with hundreds of members across online journalism, radio, video and in print reaching tens of thousands of people in the local area and beyond, making them an exciting partner for your business.

NERVE RADIO



Broadcasting to the student body 24 hours a day, with 13 hours of scheduled talk shows and presenters per day, Nerve Radio are BU's voice and listening experience.

Over 250 students regularly dedicate their free time to producing high quality radio, recognised with national awards from bodies such as the Student Radio Association. Many members have gone on to work at organisations like BBC Radio 1 and 1Xtra, Heart Radio and talkSPORT.

Nerve Radio is traditionally broadcast on FM for one week a year - the next period will be in Spring 2025. This is a highlight of the calendar and a great chance to promote your brand.

All advertising and sponsorship opportunities listed are for the FM period only but we are happy to create custom packages throughout the year.

Spot Advert (30 seconds)

£210

6 spots per day for 7 days - once an hour from 10.20am to 4.20pm.

Breakfast Sponsorship Message

£200

The Nerve Breakfast Show airs from 8–10am on weekdays, with your message being broadcast at the start and end of the show, and twice more during it. This gives a total of 4 plays per day for 10 days, with no other adverts during the show.

Drivetime Sponsorship Message

£200

The Nerve Drivetime Show airs from 4-6pm on weekdays, with your message being broadcast at the start and end of the show, and twice more during it. This gives a total of 4 plays per day for 10 days, with no other adverts during the show.

DEAL

All Adverts & Sponsorship Messages*

£860

*During the FM Period

20% Discount (£172)

£688

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NERVE STUDENT MEDIA

SUBU NEWS (A3 NEWSPAPER PRINT)

SUBU News is Students' Union's official publication, written by students, for students. With 7 editions a year, released on the first Friday of each month the newspaper attracts a reach of over 6,000 students.

The magazine is distributed directly to 6,000 students in 12 halls of residence, and is available to pick up from high footfall location, including our campus coffee shops, bars and restaurants.



ANNUAL SCHEDULE

2024/25 Distribution Dates:

Friday 20 September Friday 11 October Friday 1 November Friday 31 January Friday 7 March Friday 2 May Friday 30 May

Advert deadline 2 weeks prior to publication.

ADVERTS

Full Page Advert or Advertorial

(256mm x 320mm)

Half Page Landscape

(256mm x 145mm)

Quarter Page Tile

(Portrait 125mm x 145mm)

£300

£500



SPONSOR A CLUB OR SOCIETY

Sponsorship proposal for these clubs available on request. We have new clubs starting all year round so for the full list head to www.subu.org.uk/clubs



On average, we have over 80 clubs and societies looking for sponsorship, offering a great way for your brand to directly associate itself with the strong identity, goodwill and success of the individual clubs and societies within SUBU, Bournemouth University and the community.

A detailed tailored sponsorship proposal is available on request, for the SUBU Clubs and Societies listed on www.subu.org.uk/clubs. This will give you more information about the reasonable expenses clubs incur, the proposed sponsorship fee and the marketing exposure you can expect to receive. You can request them by emailing susales@bournemouth.ac.uk.

www.subu.org.uk/sponsorship

INCLUDED IN ALL SPONSORSHIPS

Logo on clothing Hyperlinked logo on club page Social media coverage on club page

2 x Student Email (Solus)

£750

4 x SUBU Social Media Posts

£200

2 x Promotional Table - Indoors 2m x 1m

£400

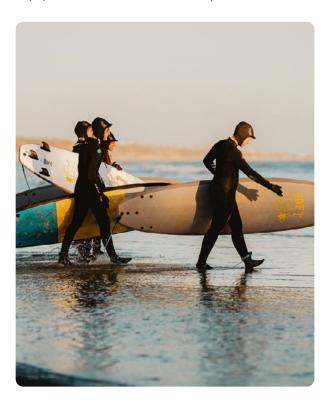
Total Face Value

£1350

Any sponsorship agreements would be made only at the consent of the SUBU Club or Society key representatives.

Sponsorship revenue gained goes directly to help the club or society support its function.

Additional funds help develop the group, their equipment and enter more competitions.









SUBU JOB SHOP



The SUBU Job Shop offers you direct contact to over 18,000 students studying at Bournemouth University.

Current BU students can view and apply for part-time job opportunities via our website www.subu.org.uk/jobshop.

The aim of the Students' Union at Bournemouth University (SUBU) Job Shop is to assist employers with advertising part-time, casual, and temporary vacancies to current students who are looking for work.

SUBU Job Shop can offer potential employers access to well-educated, eager, and adaptable staff. We also offer support to our students with their CVs and applications, making them high-quality candidates.

For more information and to book a part-time job recruitment package, please visit www.subu.org.uk/ jobshop.

We are unable to advertise opportunities that exceed working hours of 20 hours per week in term time - this is due to our students' commitments to their studies and our commitment to our students' wellbeing. Of course, students can increase their hours during holiday periods.

PACKAGES			
Standard Online Advert – Job Shop webpage (1 month)	£60		
Standard vacancy advertisement for a 1-month listing on the SUBU Job Shop webpage.			
Standard Online Advert - Job Shop webpage (10 months)	£480		
Standard vacancy advertisement for a 10-month listing on the SUBU Job Shop webpage.			
SUBU Job Shop Email Advert - Student Monthly Newsletter	£180		
Inclusion in next monthly email newsletter, sent on first Wednesday of the month. Currently, 15,000 students are opted in to receive our marketing emails. Landscape artwork: JPG, PNG or HTML 1920px x 1080px.			
Quarter Page Advert - Student Newspaper	£180		
Quarter page advert in our student newspaper, SUBU News. 3,000 copies delivered to students accommodation, 7 times a year. Portrait artwork: JPG, PNG or PDF 125mm x 145mm.			
SUBU Weekly Banner Advert - Weekly Email Newsletter	£180		
Banner advert inclusion in the next weekly email newsletter, sent every Monday, to all opted-in BU students. Currently, 15,000 students are opted in to receive our marketing emails.			
Landscape artwork: JPG, PNG or HTML 720px x 100px.			
Full Advertisement Package (save £120)	£480		
 Standard vacancy advertisement listing for 1 month. Inclusion in the next monthly SUBU Job Shop email newsletter (first Wednesday of the month). 			
 Quarter-page advert in the next issue of the 'SUBU News' student Newspaper. Banner advert inclusion in the next weekly email newsletter, sent every Monday. 			



POPULAR MARKETING PACKAGES



THE FULL MARKETING PACKAGE

Freshers' Fair Gold Exhibitor Stand

£375

WORTH £850

worth **£275**

WORTH £250

WORTH £200

WORTH £400

WORTH £320

WORTH £500

Pre-Arrivals Student Email

Student Welcome Map

Arrivals Halls Leaflet Distribution

4 Social Media Posts

9 Digital Screens (1 month)

4 x A2 Posters (1 month)

SUBU Newspaper Full 256mm x 320mm Page Advert

ARRIVALS PACKAGE

Freshers' Fair Gold Exhibitor Stand

Pre-Arrivals Student Email

Student Welcome Map

Arrivals Halls Leaflet Distribution

WORTH £375

WORTH £850

worth **£275**

WORTH £250

DIGITAL PACKAGE

Student Email (Solus)

WORTH £375

4 Social Media Posts

£200

3 Digital Screens (1 month)

WORTH £400

20% Discount (£634)

£2536

15% Discount (£262.50)

£1487.50

10% Discount (£97.50)

£877.50

O1202 961461



TESTIMONIALS

Don't just take our word for it!



BAM AGENCY LTD

Tim Bodenham **Managing Director**

SUBU is a fantastic platform for clients who want to target the student market. Our job at BAM is to find the best route to market for our clients that will deliver the best results and SUBU is one of our preferred media suppliers. Their media reach is fantastic and always surpass our expectation and targets. We love working closely with SUBU and the team are an absolute pleasure to work with.



CAMPUS GROUP

Daisy Startup Account Manager

I have been very fortunate to have worked with the Students' Union at Bournemouth University on a number of brand activations. Every time they went above and beyond to accommodate us and maximise our presence on campus. I would highly recommend activating on their campus and being involved in their popular student events.



UNIPRINT LTD

Mark Ellson Director

We have been working with SUBU for many years and we have always tailored marketing packages to fit our business needs and matching that to the print demands of the student calendar. Andy is very easy to work with, effective at delivering campaigns and reviewing the results of our marketing channels. Hence we renew our marketing arrangement every year.

JUST SOME OF THE BRANDS WE HAVE HAD THE PLEASURE OF WORKING WITH































































Andy Elsey SUBU Commercial Partnerships Manager

01202 961461

Students' Union at Bournemouth University. The Student Centre, Fern Barrow, Poole, Dorset, BH12 5BB





TIRED OF WASTING MARKETING SPEND?

We can talk directly to your target market, and help you achieve your marketing aims. No campaign is too big and no invoice is too small.

> If you want quick results with limited spend you can choose at least two of the following:

1 x STUDENT EMAIL (SOLUS)

Reach 15,000 registered emails

£375

1 x LEAFLET DISTRIBUTION

Reach 6,000 students across 12 halls

£250

1 x PROMO TABLE ON CAMPUS

2 Metres by 2 Metres

£200

9 x DIGITAL SCREENS ON CAMPUS

Key locations for 1 month

£400

TOTAL:

4 x FOUR SOCIAL MEDIA POSTS

Across SUBU Bournemouth channels

£200

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